



NEWS RELEASE

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Panorama Software signs partnership agreement with Scandent

Industry Leaders Deliver Performance Management Solutions for the Enterprise

Panorama Software, a global leader in business intelligence (BI) solutions for the Microsoft platform, today announced an integrated partnership agreement with Scandent Group Inc. – a subsidiary of Scandent Solutions Corporation Limited - a broad-based information technology solutions firm that offers business consulting, application implementation, maintenance and support services. This agreement will enable Scandent to enhance its Business Intelligence and Knowledge Service practice with one of the industry’s most reputable and leading BI software providers.

“We are very pleased to have signed this agreement with Scandent,” Lee Ho, Vice President - Marketing, Panorama Software. “Scandent is one of the fastest growing IT companies in the world and will clearly strengthen our partner ecosystem as we are always looking for the right companies to collaborate with to meet the needs of our customers. Panorama will leverage Scandent’s business consulting and application implementation to reinforce our ability to provide customers with expert solutions and services.”

Through Panorama’s proven BI offerings, Scandent is able to provide Microsoft-centric solutions to its customers and expand its delivery options to these organizations. Additionally, through their dedication to the Microsoft platform, the companies are also able to drive greater customer value through combined offerings, enabling customers to achieve improved performance and better business results.

“Business intelligence makes sense of corporate data. Information is power, speed, money and differentiation in a business environment. This is why it is a core offering of Scandent,” said Dilip Keshu, CEO, Scandent Solutions. “Panorama is one of the leading business intelligence vendors capable of handling our enterprise client needs. We will offer Panorama’s BI solutions with many of our core solutions.”

The partnership between Scandent and Panorama will allow the companies to combine world-class software development and information technology offerings in order to provide customers with complete end-to-end solutions. Furthermore, the strength of both the companies’ relationship with Microsoft will help to accelerate growth and build new relationships with customers looking to take advantage of the combined service offering.

About Panorama Software

Panorama Software helps global organizations unlock the hidden value of their information assets to improve business performance and results. Panorama extends the Microsoft Platform through



integrated business intelligence and corporate performance management solutions. With Panorama decision makers at all levels and functions can easily analyze data, quickly create and distribute reports, and proactively measure performance. Companies gain a greater understanding of their business and make better decisions. These informed decisions improve profitability, increase revenues, reduce costs and time to market and mitigate competitive risks.

Panorama, a leading innovator of business intelligence solutions, supports customers worldwide in industries such as financial services, manufacturing, healthcare, retail, healthcare, telecommunications and life sciences. Panorama has more than 250 partners in 30 countries and maintains offices throughout North America and EMEA. More information is available at www.panorama.com.

About Scandent Solutions Corporation Ltd (“ Scandent”)

Scandent Solutions ("Scandent") is a broad based IT services company that offers business consulting, application implementation, software engineering, maintenance and support services. It is promoted by Scandent Group, which has in its fold IT and BPO companies that collectively employ 3,000 professionals, serving customers in 3 continents through 70 locations worldwide. Scandent strives to deliver differentiated solutions with impeccable quality. For more information about Scandent, please visit www.scandentsolutions.com and for information on Scandent Group visit www.scandentgroup.com.

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