

NEWS RELEASE

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Scandent Solutions' subsidiary lands Ashok Leyland deal

- **Contract value at US \$1.5 million (approx. Rs. 6.5 crore)**
- **Entails providing end-to-end Product Lifecycle Management (PLM) Solution based on 'MatrixOne' Product Suite**
- **Ashok Leyland to benefit by reduced vehicle development time and enhanced operating margins**

New Delhi, May 12, 2005: MatrixOne India, a Scandent Solutions subsidiary, announced that Ashok Leyland Limited, India's leading transport solutions company, has chosen its product suite to provide an end-to-end PLM (Product Lifecycle Management) solution for the company. The value of the contract for both MatrixOne licenses and Implementation services is US\$ 1.5 million and the implementation would be done by teams from Scandent and Ashok Leyland.

For Ashok Leyland, the PLM implementation will help streamline the hand-offs in its manufacturing processes that pertain to customer, new product and application development, supplier relationship management and strategic sourcing. The solution is intended to significantly reduce its vehicle development time and improve operating margins.

Dilip Keshu, CEO of Scandent Solutions said, "This kind of PLM deployment is a landmark for the Indian auto industry. Scandent and MatrixOne have worked with leading companies around the world to implement mission-critical PLM solutions. We will bring our global expertise to deliver a solution that will power Ashok Leyland to compete with the best in global markets."

About Ashok Leyland Limited

Eight out of ten metro state transport buses in India are from Ashok Leyland. At **70 million passengers a day**, Ashok Leyland buses carry more people than the entire Indian rail network.

Ashok Leyland, a leader in the transport solutions industry, offers a wide range of products from 18 to 82 seater double decker buses, 7.5 to 49 ton haulage vehicles and numerous special application vehicles for industrial, marine and genset applications. For over five decades, Ashok Leyland has been the technology leader in India's Commercial vehicle industry, molding the country's commercial vehicle profile by introducing innovative technologies and product ideas that have gone on to become industry norms.

About Scandent Solutions

Scandent Solutions ("Scandent") is a broad based IT services company that offers business consulting, application implementation, software



engineering, maintenance and support services. It is promoted by Scandent Group, which has in its fold IT and BPO companies that collectively employ 3,000 professionals, serving customers in 4 continents through 70 locations worldwide. Scandent strives to deliver differentiated solutions with impeccable quality. For more information about Scandent, please visit www.scandentsolutions.com and for information on Scandent Group visit www.scandentgroup.com.

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